

Importance of joint efforts for development and commercialization

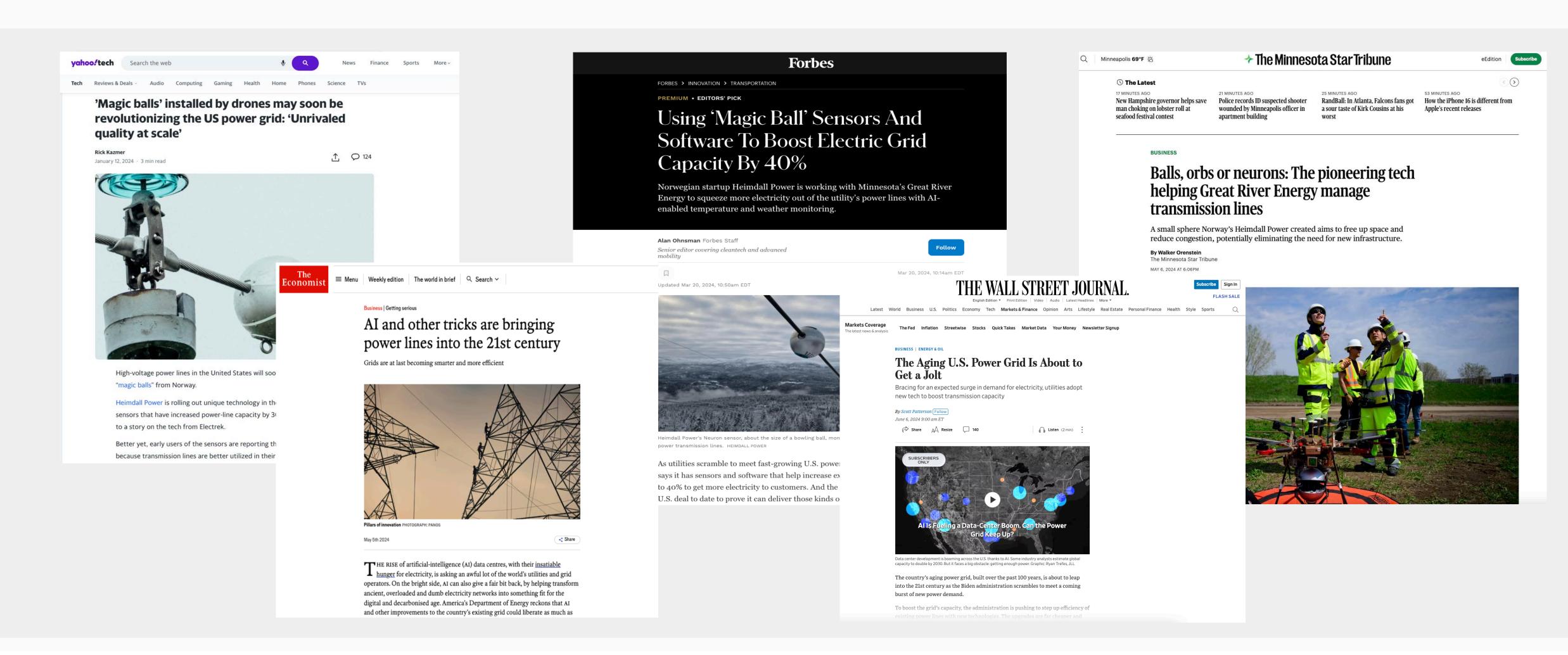
NextGrid Summit 2025 November 4th in Oslo



The power grid has become a mainstream topic



Key to reaching net zero and other policy targets







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The massive blackout in Spain, Portugal, and France exposed a global power crisis. Now what?

As clean energy scales up, experts say outdated grids and poor planning are turning local outages into global wake-up calls.

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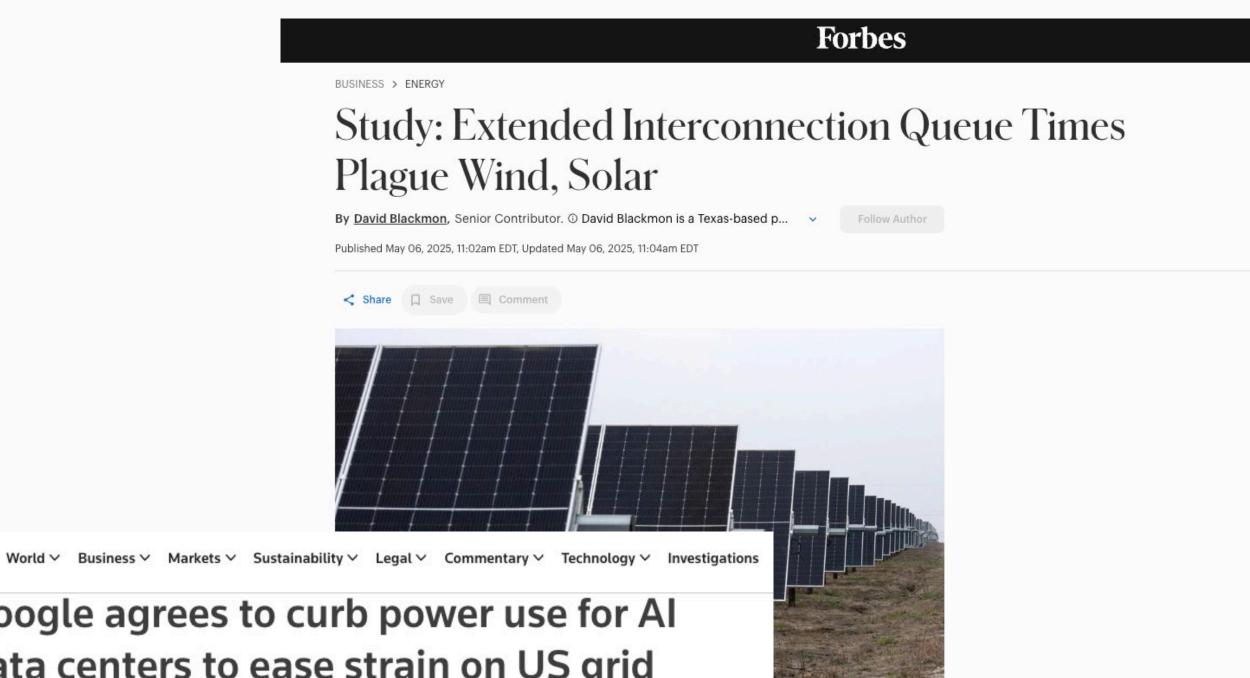
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UK business + Add to myFT How a lack of power grid

capacity is holding back UK economic growth

Businesses warn that the struggle to meet demand for new connections is putting decarbonisation plans at risk





Google agrees to curb power use for Al data centers to ease strain on US grid when demand surges

By Laila Kearney

August 4, 2025 6:48 PM GMT+2 · Updated August 4, 2025



A logo of Google is seen on its office building in Hyderabad, India, January 29, 2024. REUTERS/Francis Mascarenhas/Fil Licensing Rights []

Want to create jobs, but lack electricity

Several companies in Norway that want to establish themselves have given up because they are not guaranteed enough electricity.

DT power grid. (Photo by N ... More

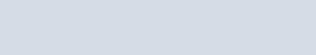


Published Nov 3, 2023 at 8:32





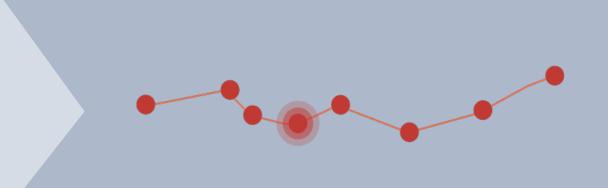




DEVLEOPMENT

Technology development 2016-2019

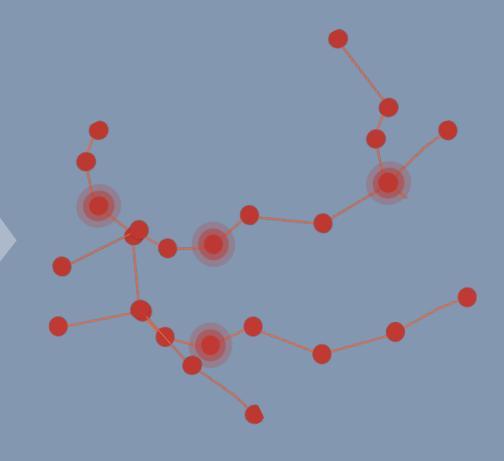
Demonstrate and develop together with customers



PILOT

Single Line monitoring 2019 →

Document use-cases and ROI

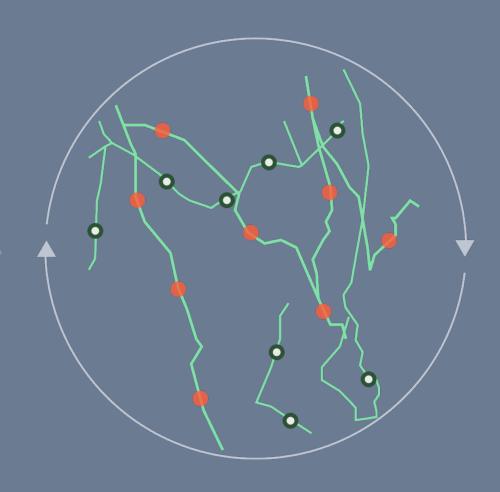


EXPANDED SCOPE

System perspective 2021 →

✓ Increased value and use-cases

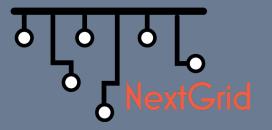




FULL IMPLEMENTATION

Systemwide monitoring 2023 →

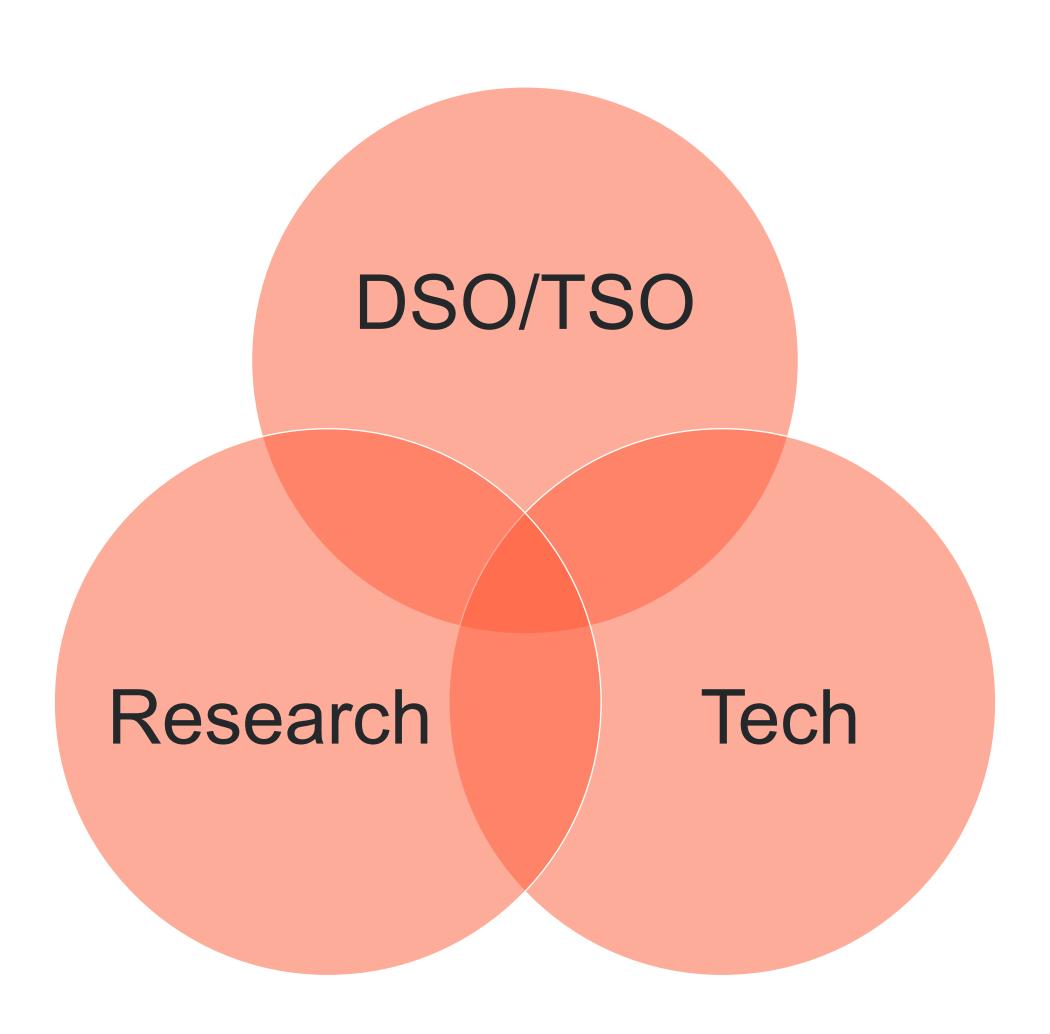
✓ DLR on all lines through a combination of Physical and Virtual Neurons



The power of three-party collaboration



Customers, research institutions and technology supplier



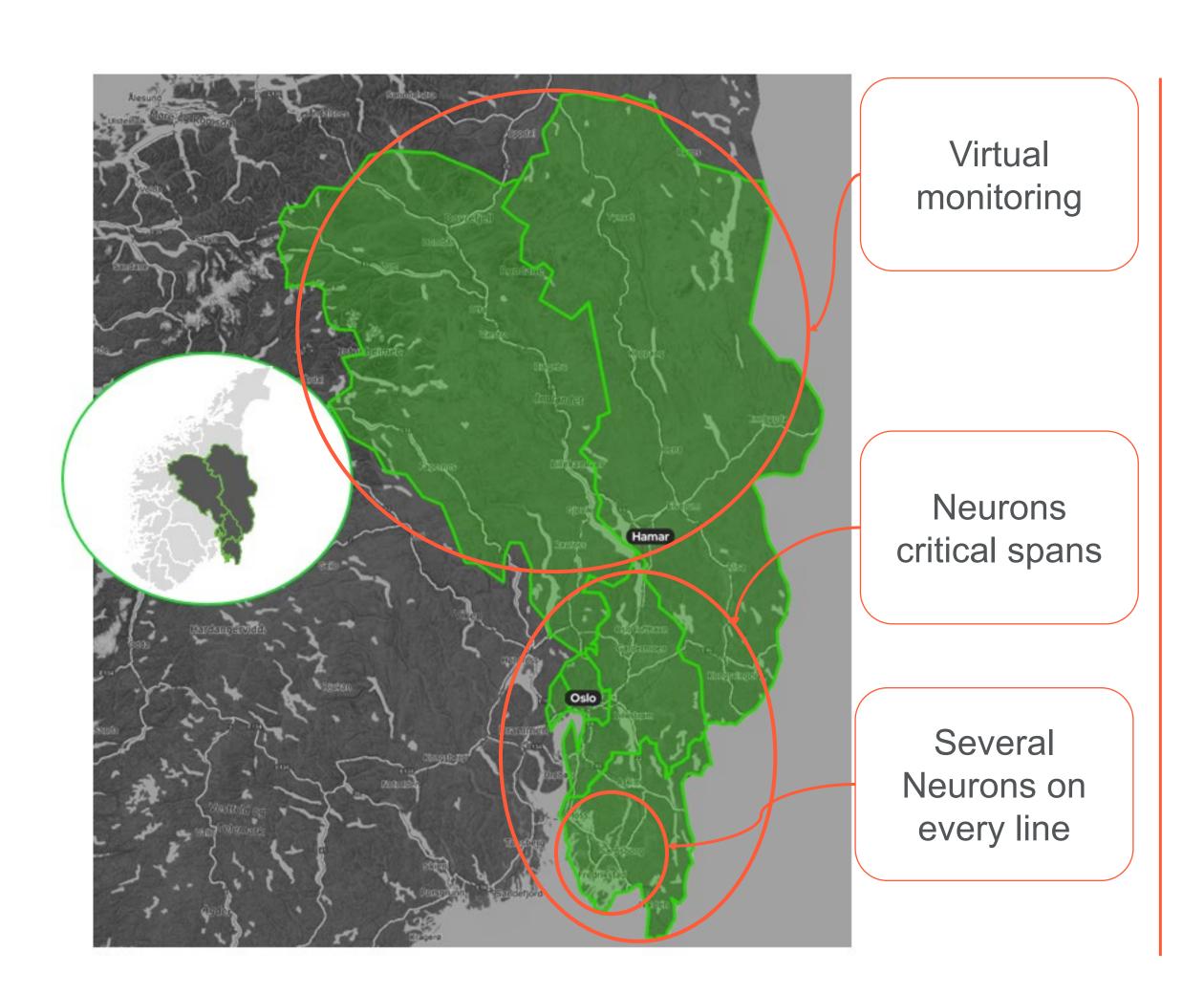
Samfunnsøkonomisk verdi fra de seks suksesscasene

Case	Samfunnsøkonomisk nåverdi til Norge
1. Redusert produksjonstap med avanserte metoder for drift av solparker	0,3 – 0,7 mrd. kr
2. Utslippskutt med CO ₂ -kjøling av dagligvarehandler	4,9 – 5,2 mrd. kr
3. Økt kapasitet i kraftnettet med dynamisk drift av kraftledninger	1,4 – 18,9 mrd. kr
4. Billigere transport av CO ₂ på skip ved bruk av lavtrykksteknologi	o – 0,7 mrd. kr
5. Utslippskutt og lavere energibruk med høytemperatur varmepumper	1,5 – 8,7 mrd. kr
6. Redusert fare for havari i vannturbiner	1,3 – 1,7 mrd. kr
Total	9 – 36 mrd. kr

Real value into the control room



Elvia Goal: 20% capacity increase from the current infrastructure



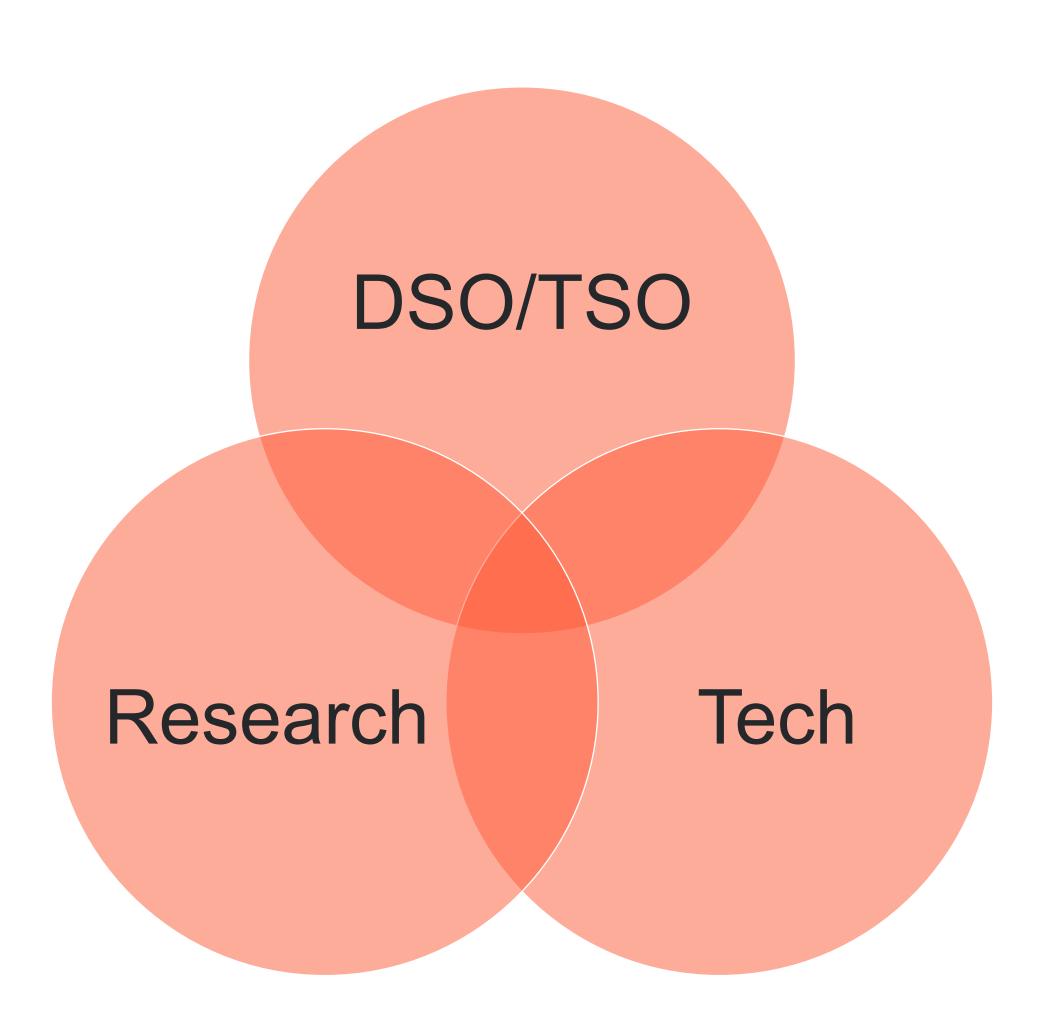
Expected insights & results:

- Real bottlenecks differ from theoretical assumptions
- Better understanding of the inherent flexibility in the grid
- More resilient grid operations, already having measurement wherever the fault situation happens
- Allow for faster (curtailable) connections of and variable power production (sun/vind)
- Better investment decisions and prioritization

The power of three-party collaboration



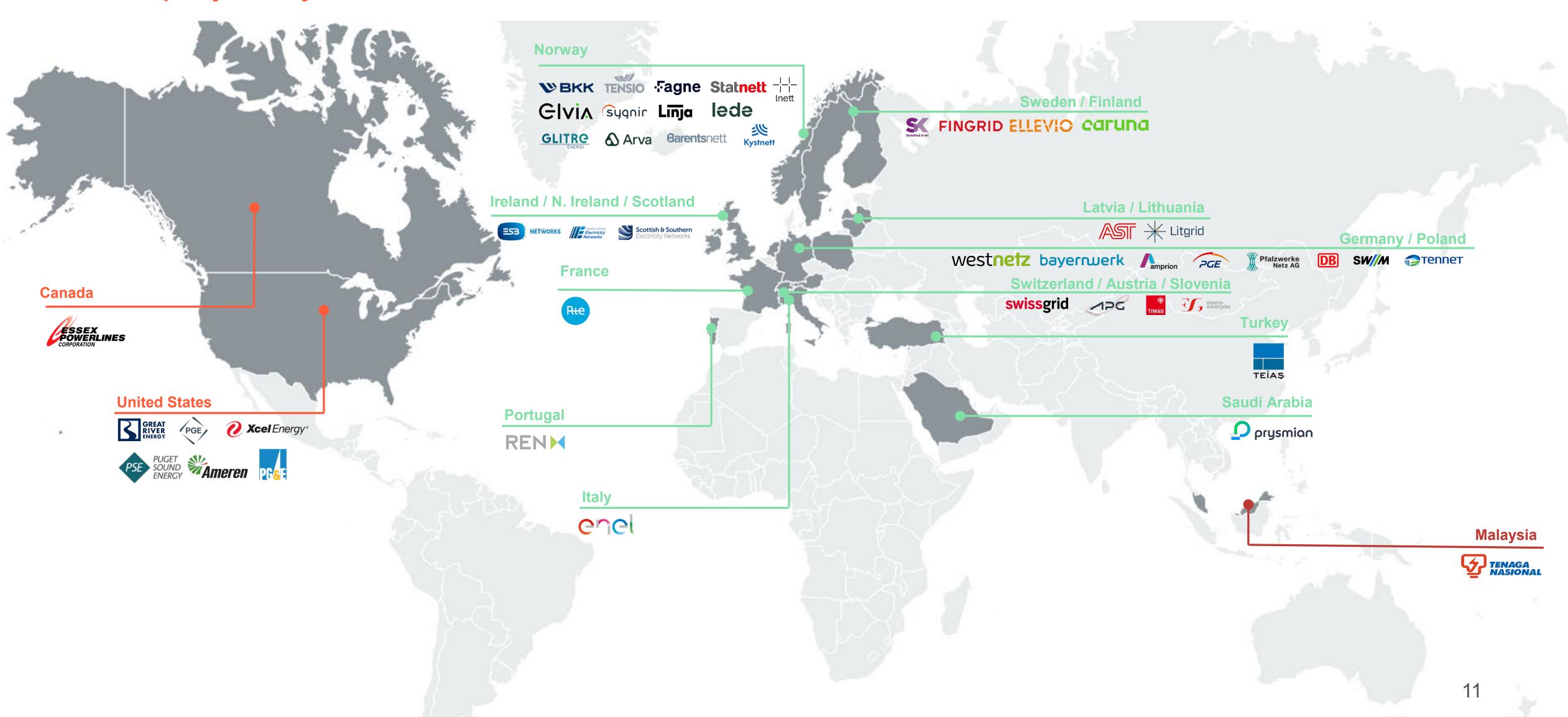
Customers, research institutions and technology supplier



Heimdall is already the leading DLR vendor globally



Deployed by more than 50 utilities across 20 countries



Sep 23: Announcing the world's 1st system-wide contract!

With Norway's largest DSO, Elvia



Then the second system-wide contract!

With Norwegian regional DSO, Fagne







of Virtual- and Physical Neuros

275 + 70

Neurons installed by drone 80% targeted

Mar 24: Followed by the largest DLR project in the US!

With Great River Energy (providing electricity to 1.7m people)









Physical Neuros

56

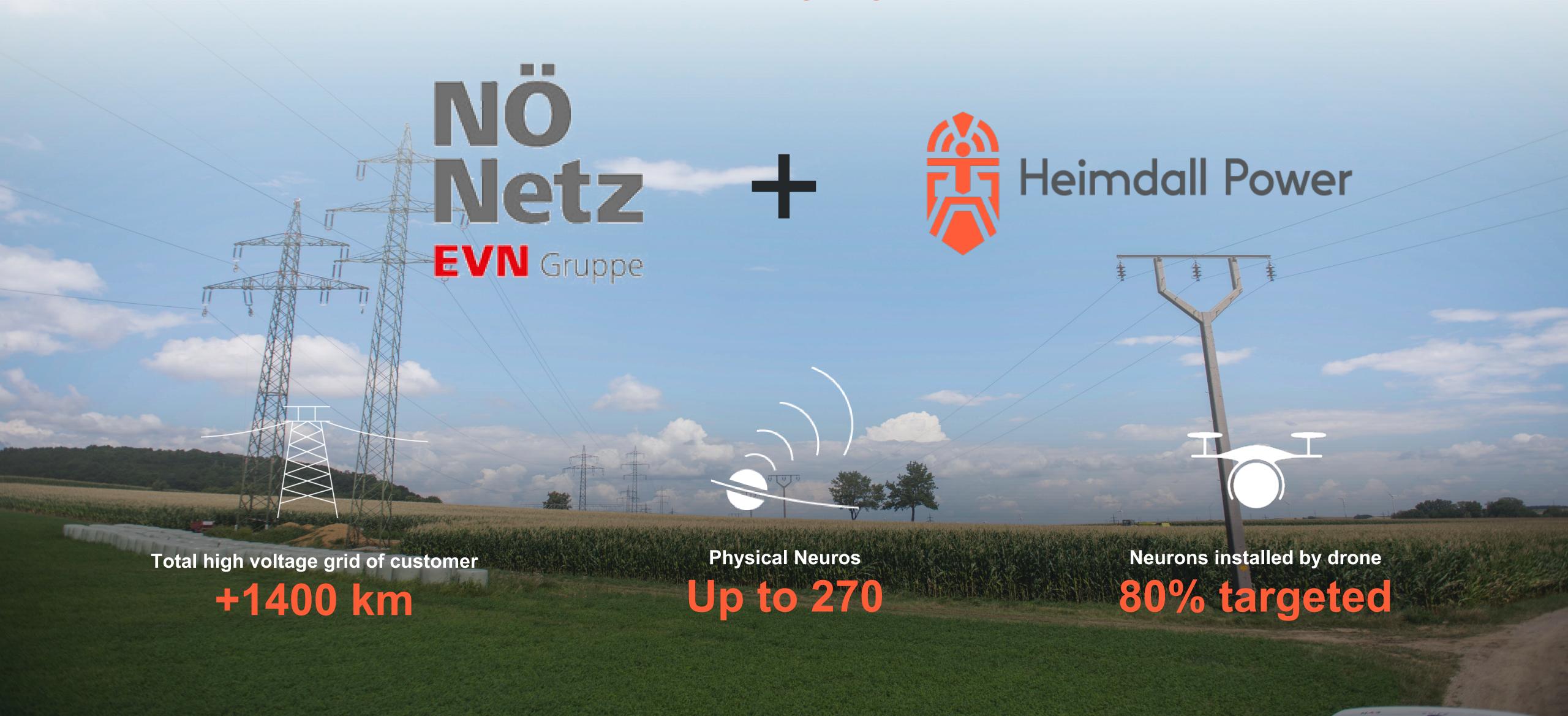
Neurons installed by drone

> 80%

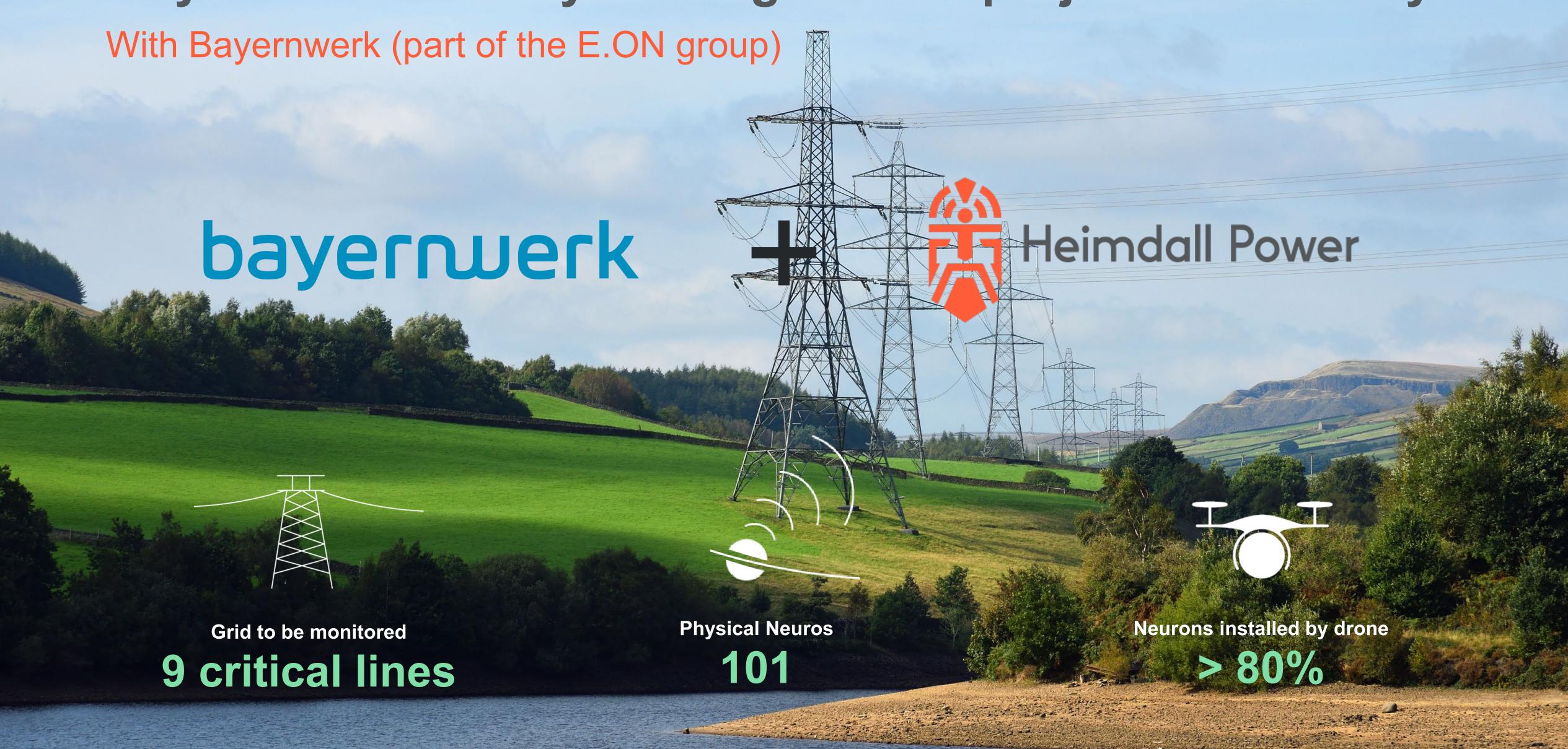


Jun 24: And the largest grid monitoring project globally!

With Netz Niederösterreich, a DSO covering large parts of lower Austria



May 25: Followed by the largest DLR project in Germany



May 25: Selected for RTE DLR framework agreement!



Largest DLR framework agreement in the world



May 25: Awarded PSE tender!

The largest DLR deployment in the U.S. with 75 Neurons





Bayernwerk achieved up to 40% capacity increase with Heimdall compared to weather station solutions





Challenge

- Old lines in populated areas were limited by clearance on specific spans and could not be operated at the design temperature.
- Physical upgrades were costly due to weak tower structures.
- Existing weather-station solution did not solve all challenges.



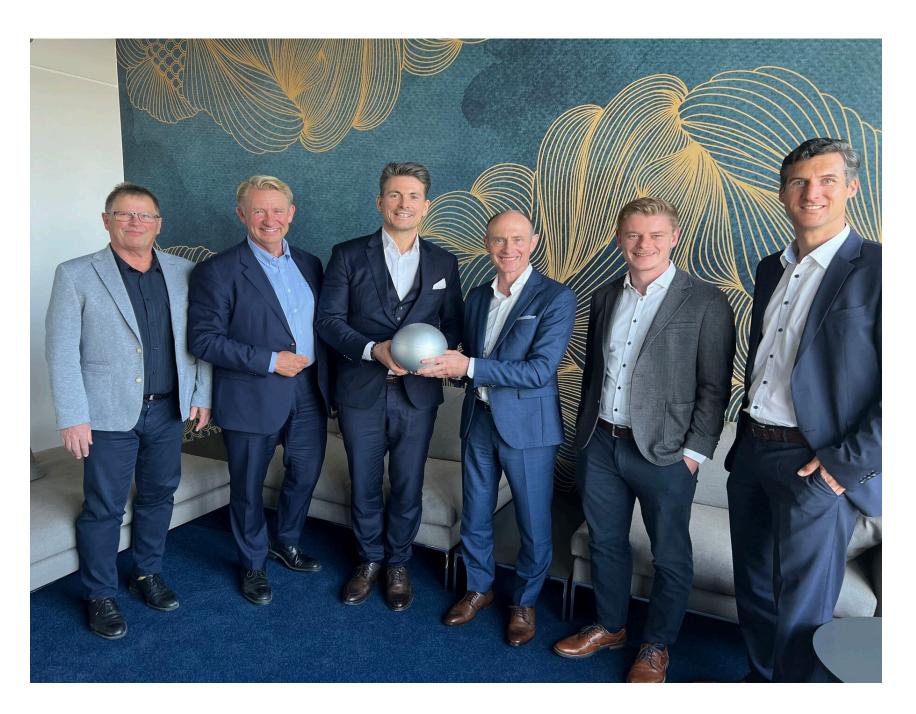
Solution

 Bayernwerk used Heimdall Power sensors to monitor clearance on most critical spans, prioritizing lines with high PV load.



Results

- Sensors provided significant (up to 40%) additional capacity compared to the existing weather-station solution. These gains were highest during the most critical times (e.g., high ambient temperature).
- The DSO initiated several additional purchases after seeing results.
- Client became an active promotor towards other German grid operators.



Bayernwerk and Heimdall Power leadership with the Neuron



Bayernwerk is a leading German utility company focused on energy distribution, grid innovation, and renewable integration. Serving around 7 million people, it operates over 400,000 decentralized energy systems. In 2024, Bayernwerk reported approximately \$2.3 billion in revenue, highlighting its scale and role in Germany's energy transition.

Building System-wide DLR solution



... three steps completed within months

Gather asset data and create a digital twin of all overhead-lines in the project

Create Virtual Neurons on all line sections to build a capacity model for all lines

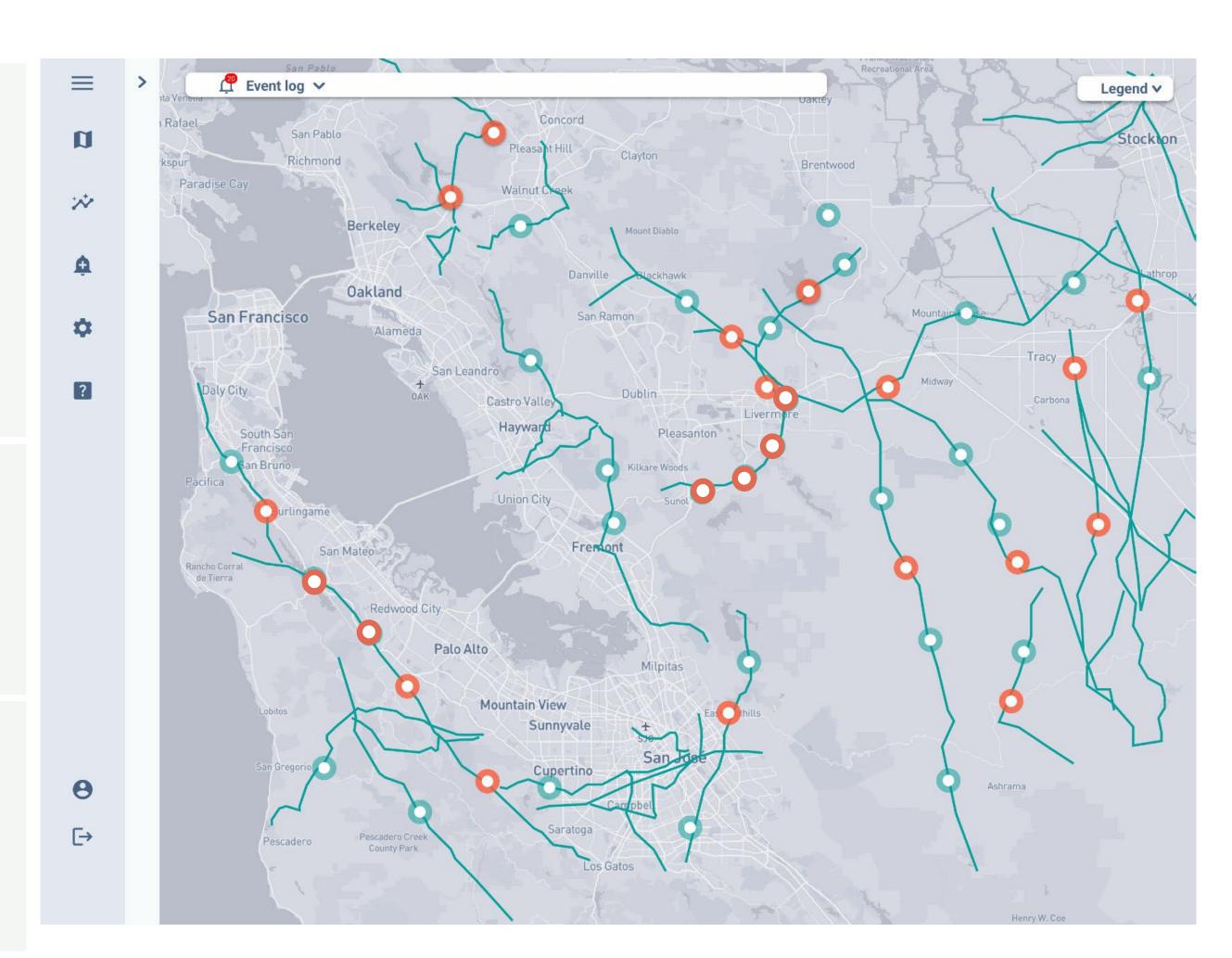
Add Neurons to measure and

Add **Neurons** to measure and improved accuracy. **Train** the capacity model towards local conditions.

3



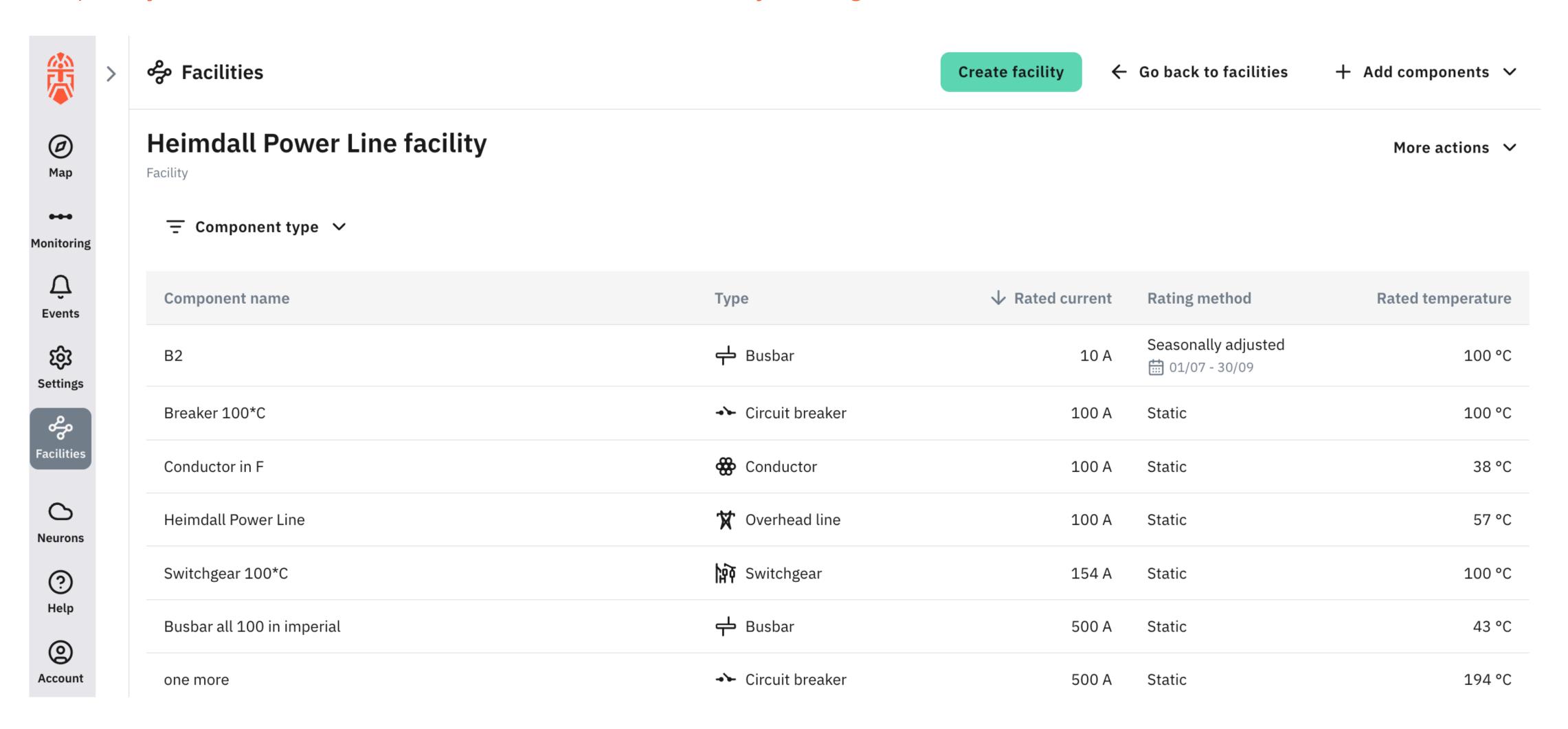
Identify lines and critical spans to add more Neurons for **increased observability** and additional sensor-based services on selected lines.







Capacity limits for all assets can be included – easily configurable and associated to each line



Building a Norwegian SmartGrid/GETs industry



What does it take?

- 1. Customers willing to act as a sandbox
- 2. Clear roles between grid companies and technology providers
- 3. Commercialization mindset
- 4. Ecosystem collaboration
- 5. Focus on GET
- 6. Export orientation form day one









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